INVESTOR

AIA's Monthly Investment Market and Unit Linked Fund Update

For the month of August 2024

What you will find here

Your fund performance

- Summary
- Growth fund
- Balanced fund
- Secure fund
- Protected fund
- Stable Money Market fund

Market update

- Interest rate movement
- Stock market performance
- Economic highlights

Fund manager's outlook

- Fixed Income outlook
- Equity outlook

Unit-linked Price Performance – As at month end

	Growth	Balanced	Secure	Protected	Stable MM	ASPI	S&P SL20
Since 01 Jan 2024 (YTD)	7.6%	7.3%	8.1%	7.0%	8.1%	2.0%	-0.3%
Annual Effective Growth Rate							
1 year	8.9%	11.4%	15.3%	13.5%	15.1%	-2.2%	-2.3%
3 years	8.7%	13.8%	17.6%	16.5%	17.7%	6.5%	-3.1%
5 years	7.2%	10.9%	13.0%	12.3%	13.2%	13.0%	1.0%
7 years	4.7%	9.5%	12.3%	11.5%	12.3%	7.9%	-2.6%
From Inception - CAGR	9.5%	11.1%	11.0%	10.5%	12.1%	8.9%	0.6%

Note: Past performance is not an indication of future performance

: The Stable Money Market fund was introduced on 21 Apr 2017, while the remainder of the funds were introduced on 02 May 2006

• Tip: Your Investment Linked Long Term Insurance Policy allows you to be in control of your investments in Unit Linked Funds. Kindly refer your policy document to learn more about options like unit switches and premium redirections which are available for you to manage your investments. You can also contact us if you like to know how you can use the options available to you.

O Disclaimer: The information in this report should not be considered as investment advice or a guarantee of future performance of Unit-linked funds of AIA since it is only based on historical data. AIA has tried its best to ensure accuracy of this report. AIA, its employees, or authorized agents cannot be held responsible in any way for any errors or omissions in this document. AIA clearly denies all liabilities for any loss or damage, which may be suffered by any person as a result of relying on this information, even if such loss or damage is occurred by any fault or negligence of AIA, its employees or authorized agents.

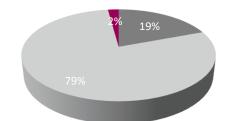
Your fund performance: Growth fund

Unit Price Movement



Note: past performance is not an indication of future performance

Asset Allocation



Government Securities Fixed Deposits Equity Money Market Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Gro	wth (as a po	ercentage)	:	*Period from 31/12/2023 to 31/08/2024							
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
Unit Price	32.36	32.90	34.40	37.60	39.56	42.81	43.68	50.63	37.48	49.18	52.93
Growth (%)	12.1%	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	-20.1%	31.2%	7.6%

Note: past performance is not an indication of future performance

Equity Allocation

Sector		%				
Banks		31%				
Capital Goods		26%				
Food Beverage and Tobacco		15%				
Consumer Durables & Apparel	11%					
Materials	9%					
Diversified Financials	4%					
Energy	3%					
Software & Services	2%					
Telecommunication Services		0%				
Food & Staples Retailing		0%				
Utilities		0%				
Transportation		0%				
Total		100%				
Top Equity Holdings***						
ACCESS ENG LTD	HAYLI	EYS PLC				
CHEVRON LUBRICANTS LANKA PLC	KEELLS HOLDINGS PLC					
COMMERCIAL BANK OF CEYLON PLC	SAMP	PATH BANK PLC				
DISTILLERIES COMPANY OF SRI LANKA	HINE HOLDINGS PLC					
HATTON NATIONAL BANK PLC	JRED JERSEY LANKA LIMITI					

Credit Rating



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

***Note: In alphabetical order

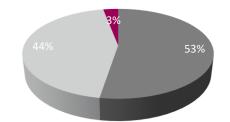
- The <u>annual average growth rate</u> of the unit price for the Growth fund is <u>9.5% per year</u>, since the unit linked fund was started.
- The unit price has increased by 7.63% for the period 01 January 2024 to 31 August 2024.

Your fund performance: Balanced fund

Unit Price Movement



Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Note: past performance is not an indication of future performance

Unit Price Gro	owth (as a p	ercentage)		*Period from 31/12/2023 to 31/08/2024							
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
Unit Price	32.36	32.90	34.40	37.60	39.56	42.81	43.68	50.63	50.68	64.73	69.44
Growth (%)	12.1%	1.7%	4.6%	9.3%	5.2%	11.2%	2.0%	15.9%	0.1%	27.7%	7.3%

Note: past performance is not an indication of future performance

Equity Allocation

Sector	%
Banks	33%
Capital Goods	22%
Food Beverage and Tobacco	15%
Consumer Durables & Apparel	11%
Diversified Financials	8%
Materials	7%
Energy	2%
Software & Services	2%
Consumer Services	0%
Telecommunication Services	0%
Food & Staples Retailing	0%
Utilities	0%
Total	100%

Top Equity Holdings***									
ACCESS ENG LTD	HAYLEYS FABRIC PLC								
CHEVRON LUBRICANTS LANKA PLC	JOHN KEELLS HOLDINGS PLC								
COMMERCIAL BANK OF CEYLON PLC	SAMPATH BANK PLC								
DISTILLERIES COMPANY OF SRI LANKA	SUNSHINE HOLDINGS PLC								
HATTON NATIONAL BANK PLC	TEXTURED JERSEY LANKA LIMITED								

***Note: In alphabetical order

- The <u>annual average growth rate</u> of the unit price for the Balanced fund is <u>11.1% per year</u>, since the unit linked fund was started.
- The unit price has increased by 7.3% for the period 01 January 2024 to 31 August 2024.



Credit Rating

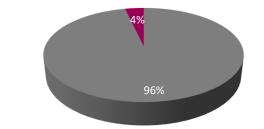
Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Your fund performance: Secure fund

Unit Price Movement



Asset Allocation



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Note: past performance is not an indication of future performance

Unit Price Gro	owth (as a	percenta	*Period from 31/12/2023 to 31/08/2024								
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
Unit Price	24.76	26.21	28.37	31.32	34.49	38.05	40.68	42.53	50.47	63.01	68.10
Growth (%)	7.6%	5.9%	8.2%	10.4%	10.1%	10.3%	6.9%	4.5%	18.7%	24.8%	8.1%

Note: past performance is not an indication of future performance

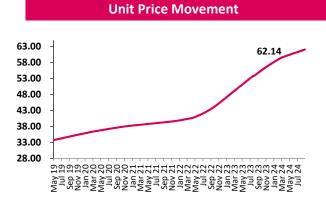
- The <u>annual average growth rate</u> of the unit price for the Secure fund is <u>11.0% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 8.08% for the period</u> 01 January 2024 to 31 August 2024.
- Investment holdings as of 31 August 2024 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

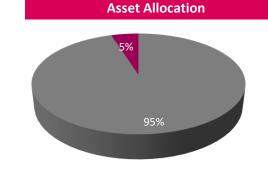


Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Your fund performance: Protected fund



Note: past performance is not an indication of future performance



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Gro	wth (as a	percenta	*Peric	od from 31/	1 2/2023 to	31/08/202					
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
Unit Price	23.81	25.20	27.18	29.82	32.66	35.58	38.25	39.88	47.09	58.08	62.14
Growth (%)	6.9%	5.8%	7.9%	9.7%	9.5%	9.8%	6.7%	4.3%	18.1%	23.3%	6.9%

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Protected fund is <u>10.5% per year</u>, since the unit linked fund was started.
- The unit price has <u>increased by 6.99% for the period</u> 01 January 2024 to 31 August 2024.
- Investment holdings as of 31 August 2024 are in government securities* resulting in AAA rated instruments for the portfolio.

*Includes money market Instruments

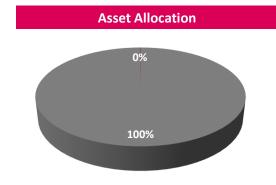


Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Your fund performance: Stable Money Market fund



Note: past performance is not an indication of future performance



■ Government Securities ■ Fixed Deposits ■ Equity ■ Money Market

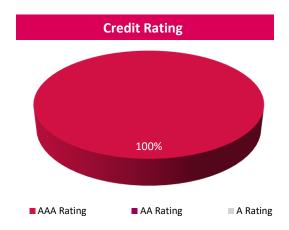
Note: The asset allocation for the fund is presented as at month end. The future asset allocation may change based on market conditions and investment strategy.

Unit Price Gro	wth (as a	percenta	**Period from 31/12/2023 to 31/08/2024									
Year	2014	2015	2016	2017*	2018	2019	2020	2021	2022	2023	2024**	1
Unit Price	-	-	-	10.62	11.70	12.88	13.85	14.49	17.18	21.51	23.26	
Growth (%)	-	-	-	6.2%	10.2%	10.1%	7.5%	4.6%	18.6%	25.2%	8.1%	

Note: past performance is not an indication of future performance

- The <u>annual average growth rate</u> of the unit price for the Stable Money Market fund is <u>12.1% per year</u>, since the unit linked fund was started.
- The unit price has increased by 8.1% for the period 01 January 2024 to 31 August 2024.
- Investment holdings as of 31 August 2024 are in government securities* resulting in AAA rated instruments for the portfolio.

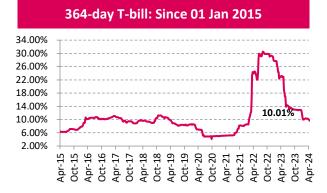
*Includes money market Instruments



Note: The credit rating is presented as at month end for investments in fixed deposits and does not include ratings for equity investments. All ratings are by Fitch Ratings Lanka.

Market Update: Interest Rates

We use the 364-day T- Bill as an indicator of how interest rates move



Note: Past performance is not an indication of future performance

Major events during the month

- CBSL maintains the SDFR and the SLFR of the Central Bank at 8.25% and 9.25%, respectively.
- CBSL stated that, based on the available information, inflation is likely to remain below the inflation target of 5 per cent by a sizeable margin for the next several months before aligning with the targeted level over the medium term.
- The Cabinet of Ministers has granted approval for the procurement of a policy-based loan of US\$ 400 million from the Asian Development Bank (ADB) through two subprograms for the implementation of Sri Lanka's financial sector stability and reform program.

ASPI Movement: Since 01 Jan 2015

Market Update: Stock Market



S&P SL Movement: Since 01 Jan 2015



364-day T-bill: Since 01 Jan 2021



Note: Past performance is not an indication of future performance



ASPI Movement: Since 01 Jan 2021



S&P SL Movement: Since 01 Jan 2021



ASPI and S&P SL 20 Performance (as a percentage)

**Period from 31/12/2023 to 31/08/2024

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024**
ASPI	7,299	6,894	6,228	6,369	6,052	6,129	6,774	12,226	8,490	10,654	10,869
Growth (%)	23.40%	-5.50%	-9.70%	2.30%	-5.00%	1.30%	10.50%	80.50%	-30.56%	25.50%	2.02%
S&P SL 20	4,089	3,626	3,496	3,672	3,135	2,937	2,638	4,233	2,636	3,068	3,059
Growth (%)	25.30%	-11.30%	-3.60%	5.00%	-14.60%	-6.30%	-10.20%	60.50%	-37.74%	1.94%	-0.32%

Note: past performance is not an indication of future performance

*The S&P SL20 index was introduced on 18 June 2012. Inclusions in the S&P 20 index are rebalanced on a bi-annual basis.

Highlights of the performance

- The annual average growth rate of ASPI is 8.89% per year and S&P SL20 index is 0.62% per year, since the unit linked funds were first started.
- The ASPI and S&P SL 20 have increased by 2.02% and -0.32% for the period of 01 January 2024 to 31 August 2024, respectively.

Market Update: Stock Market

For the month

Description	July-24	August-24
All Share Price Index (ASPI)	11,407	10,869
ASPI growth for the month	-6.08%	-4.71%
S&P SL 20 Index	3,266	3,059
S&P SL 20 growth for the month	-9.00%	-0.32%
Total market turnover (LKR Millions)	23,210	14,776
Market Capitalization (LKR Billions)	4,504	4,320
PE Ratio (times)	9.20x	8.68x

10 Companies with highest market Capitalisation on the CSE as of 31 August 2024

- JOHN KEELLS HOLDINGS PLC
- CEYLON TOBACCO COMPANY PLC
- LOLC HOLDINGS PLC
- LOLC FINANCE PLC
- COMMERCIAL BANK OF CEYLON PLC
- DISTILLERIES COMPANY OF SRI LANKA PLC
- SRI LANKA TELECOM
- CARGILLS (CEYLON) PLC
- MELSTACORP PLC
 - SAMPATH BANK PLC

Highlights of the month

- The ASPI and S&P SL20 performed for the month of August 2024 by -4.71% and -0.32% respectively.
- Net foreign flows for the month amounted to LKR 82.57 Mn of inflows, a decrease from the prior period.
- The market has witnessed decreased turnover for the period compared to the prior period.

Investment strategy: AIA Sri Lanka maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines as set out in the investment policy. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Fund manager's outlook



Fixed income outlook

- During the month of August 2024, the central bank of Sri Lanka did not hold any monetary policy meeting, leaving the policy rates unchanged. The Standing Lending Facility Rate (the rate CBSL lends to commercial banks) remained at 9.25% and the Standing Deposit Facility Rate (the rate which commercial banks place their excess cash with CBSL) remained at 8.25% during the month.
- Treasury rates across the yield curve experienced a slight increase in August. The 364-day T-bills rose by 6 basis points, ending the month at 10.01% compared to 9.95%. Similarly, the 182-day T-bill climbed by 50 basis points to 9.84%, while the 91-day T-bill increased by 35 basis points, reaching 9.49%.
- Foreign investors maintained their position as net sellers of LKR-denominated government securities in August, resulting in a net outflow of LKR 9.8 billion for the month. This continued selling activity has pushed the total net sales for the year to LKR 75.3 billion on a year-to-date basis, highlighting a sustained reduction in foreign interest. Consequently, the foreign holdings in government securities saw a further decline, dropping from 0.31% to 0.25%. This downward trend reflects the impact of persistent selling pressure by foreign investors in the market.
- The Average Weighted Prime Lending Rate (AWPR) declined by 17 basis points to 7.87% by the end of August from 8.04% from the preceding month. The Average Weighted Fixed Deposit Rate decreased from 9.9% to 9.67 over the same period.
- The year-on-year inflation, as measured by the Colombo Consumer Price Index declined sharply to 0.5% in August 2024 from 2.4% recorded in July 2024, essentially driven by the reduction in electricity tariffs and falling food prices. Both Food inflation (Y-o-Y) & Non-Food inflation (Y-o-Y) decreased in August 2024 to 0.8% (from 1.5% in July 2024) & 0.4% (from 2.8% in July 2024) respectively.

Equity outlook

- The Sri Lankan equity market experienced some volatility during the month of August but close at lower levels due to the uncertainties pertaining to the upcoming presidential elections. The All Share Price Index (ASPI) declined by 245 points which was a 4.7% declined from the previous month, while the more liquid S&P SL 20 declined by 6.3%. The key counters that contributed to the decline of the Sri Lanka equity market were LOFC, LOLC, HNB, JKH and COMB.
- The overall investor activity was relatively low during the month of August, which was reflected by an average daily turnover of LKR 0.7 Billion. The primary sectors that drove the downward movement during the month of August in the Sri Lankan equity market was the Diversified Financials sector and Capital Goods sector.
- Foreign purchases saw a decline in August compared to the previous month, as evidenced by a net foreign inflow of LKR 85 million. Despite this reduction in foreign buying, the overall market multiples showed a slight improvement during the month, reaching 8.68.

AIA Unit Linked Funds





FREQUENTLY ASKED QUESTIONS

Where are AIA Unit Linked Funds invested?

The Unit Linked funds are invested in instruments specified in the policy documents i.e. government securities, debt securities and money market investments such as fixed deposits, etc, and in shares listed on the Colombo Stock Exchange. These investments are made within the parameters provided in the policy documents, in order to achieve the investment objective of each fund.

- Equities: Investment in shares listed on the Colombo Stock Exchange.
- Debt Securities: Investments in Treasury instruments, Corporate Debt instruments, repurchase agreements of Treasury instruments and Corporate Debt instruments of longer maturity tenor than those classified as Money Market investments.
- Money Market investments: Funds held as Corporate Debt instruments, overnight repurchase agreements of Treasury instruments, Corporate Debt instruments with a tenor of one day, investments in Treasury instruments and cash in bank current accounts.

Treasury instruments refers to instruments such as Treasury Bills and Treasury Bonds issued by the government of Sri Lanka. Corporate debt refers to debt instruments issued by financial institutions and companies.

How does AIA manage Unit Linked funds?

AlA maintains a prudent investment strategy for its investment portfolios, in line with its investment philosophy and guidelines, as set out in the Company's investment policy. The investments of each fund are carried out in line with the investment objectives of the respective fund. The Company advocates a long-term investment strategy supporting long-term growth. The equity strategy is driven by in-depth research with emphasis on growth and sustainability of earnings whilst principles such as liquidity, solvency and corporate governance also play a significant role in stock selection.

Why do unit prices of the Growth & Balanced Funds fluctuate in comparison to the other Unit Linked Funds?

The prices of all unit linked funds move in tandem with the price movements or market values of their underlying investments. The Growth & Balanced funds invest in shares listed on the Colombo Stock Exchange. As prices of shares can be volatile at times, the unit prices of Growth & Balanced funds too can move higher or lower in tandem with these movements in share prices.

Is the All Share Price Index (ASPI) or S&P20 movement comparable with AIA Growth & Balanced Funds Performance?

The Growth and Balance fund performance may differ from the performances of the ASPI and the S&P SL 20 stock indices due to the fund portfolios holding different stocks and different proportions of stocks when compared to those used in the computation of the indices. The ASPI measures the movement of share prices of all listed companies on the Colombo Stock Exchange based on market capitalization and the S&P SL 20 measures the movement of share prices of 20 of the leading companies selected and rebased on certain criteria including market capitalisation.

*Subject to Policy conditions Terms and Conditions apply

For more information, please call AIA Insurance on 011 2 310 310 or visit www.aialife.com.lk

AIA Unit Linked Funds



What are the Investment Strategies mentioned in the Policy Document* ?

Depending on the policy you have purchased, at the date of commencement the policy owner selects the investment strategy out of the four available; namely Aggressive, Moderate, Cautious and Advanced. Aggressive, Moderate and Cautious strategies have their funds allocated and switched at predetermined milestones depending on the policy term. Policy owners can switch fund strategies on written request during the policy period subject to conditions. Policy owners with Advanced investment strategy are responsible for determining the allocation and switching throughout the lifetime of the policy.

What are Unit switches and amendment of Regular Premium Allocation Proportions?

Depending on the policy you have purchased, your Investment Linked Long Term Insurance Policy allows you to be in control of your investments. Options such as Unit switches* and amendment of Regular Premium Allocation Proportions* may be available to you, so that you have total control over your long term investment.

- Unit switches: If you request to switch units from one unit linked fund to another, the Company will cancel units of equal amount from the fund from which the units are to be switched from at the Unit price of that fund prevailing on the day and after deduction of switching charge, if any, and the funds so generated will be used to create units in the fund in which the amount is to be switched to at the Unit price of that fund prevailing on the day. Note that the unit switches are not permitted into or out of the Protected Fund and Stable Money Market Fund.
- Amendment of Regular Premium Allocation Proportions: At the written request of the Policy Owner, the Company will amend the Allocation Proportion whereafter the previous Allocation Proportion will become ineffective, and the amended Allocation Proportion will be applicable to all future Basic Premiums received from the date of the Company's acceptance of the request. Note that the amendment of allocation proportions is not permitted into or out of the Stable Money Market Fund.

How often can Unit switches and Amendment of Allocation Proportions be executed?

- There is no limitation on frequency of Unit switches*
- The Company will only allow two (2) requests for Amendment of the Allocation Proportion within any Policy Year*
- The relevant applicable charges will be applied as stipulated in the Policy Document

How can we get information on AIA Unit Linked Funds performance?

- Visit AIA Sri Lanka corporate website to view 'AIA Investor' for fund performance updates and details: <u>https://www.aialife.com.lk/en/help-support/our-unit-linked-fund-performance.html</u>.
- Our new and improved AIA Customer Portal is accessible in all three languages. Simply visit our AIA corporate website and register for free
 and access your policy details from the comfort of your own home, at any time (aialife.com.lk). Accessing unit price updates, policy
 information and receiving real-time updates are the benefits of availing the customer portal.
- If you wish to receive the daily unit prices via SMS, kindly contact us on our hotline or via the customer portal and we will make necessary arrangements for you to receive the daily SMS. We would also appreciate if you could notify us of any changes to your contact details.

*Subject to Policy conditions Terms and Conditions apply

For more information, please call AIA Insurance on 011 2 310 310 or visit www.aialife.com.lk

About AIA





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